



OMES-IS

OMES IS Vision

We are one, unified state IT resource – promoting collaboration, innovation and operational excellence while striving to provide quality services and become trusted advisers through strategic alliances and by contributing to the development of a more effective government for our citizens.



OMES IS Mission & Goals

To partner with State of Oklahoma agencies and affiliates to deliver quality, cost effective and secure information technology services.

► **Goals/Values:**

- Drive business innovation through technology.
- Promote collaboration across state entities.
- Utilize all government resources effectively and efficiently.



Partnership & Collaboration Initiatives

Affiliate Partner

Any governmental entity specified as a political subdivision of the State.

Examples:

- Cities
- Counties
- K-12 districts
- Higher Education Institutes
- Tribes
- Hospitals



Partnership Approach

OMES IS Should:

- Add value to every interaction with our agencies and affiliates
- Quickly adapt to the needs of our partners
- Provide quality, innovative and secure solutions
- Communicate meaningfully with our partners

This will allow us to ultimately transform IS's role from a regulator to that of a trusted advisor for our partners.



Collaboration Approach

- ▶ Public Education
 - K-12 Schools
 - Higher Education
 - Career Technology Centers
- ▶ Hospital Association
 - Federally Qualified Health Clinics
- ▶ Public Safety/First Net
- ▶ Tribal Organization
 - Chickasaw Nation
 - Choctaw Nation
 - Cherokee Nation



Open Range

What is OpenRange?

- ▶ The program is intended to facilitate communication with and educate state agencies and affiliates of availability of shared information technology contracts and services.



What is an Affiliate

Any governmental entity specified as a political subdivision of the State.

Examples:

- Cities
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- Higher Education Institutes
- Tribes
- Hospitals



Opportunities: Current and Future

► **Current:**

- Web Content Management System
 - CMS Lite Pilot
- Statewide Contracts
- Disaster Recovery- Storage and Data Center space

► **Future:**

- Security Services- Audit/Penetration Testing



Partnerships and Collaborations

- ▶ State Department of Education
 - SIS/SIF
 - Increased Communications (ListServ – IT Directors/SDE/OMES IS)
- ▶ Muskogee Public Schools
 - AS400 Server
- ▶ Funds for Learning
 - E-rate trainings and service offering
- ▶ Oklahoma Connect and Learn Initiative



Security Services

- ▶ Penetration test pilot program
 - Union Public Schools
 - Oklahoma City Public Schools

- ▶ What other services would benefit school districts?
 - Employee Cyber Security Awareness Training
 - Cyber Warn Integration
 - Security Audit
 - Anti-Virus
 - Disaster Recovery



E-rate

► Current Contract

OMES has partnered with Funds For Learning to provide Oklahoma schools and libraries with no cost E-rate support services, including:

- Access to a help desk for assistance with common E-rate questions.
- Live and prerecorded online E-rate training sessions.
- Annual Workshops and Training

► Upcoming Statewide Contract- IT Advisory



Statewide Contracts

<u>SW1024</u>	Email Encryption	SW1024	9/22/2016	9/22/2018
<u>SW1025</u>	Information Technology Staff Augmentation Services	SW1025	12/31/2016	12/31/2017
<u>SW1027</u>	Communication Tower Equipment and Services	SW1027	2/28/2017	2/27/2017
<u>SW1029</u>	Information Builders	SW1029	6/30/2016	6/30/2020
<u>SW1031</u>	Cable/Fiber Locate Services	SW1031	7/11/2017	7/11/2017
<u>SW1034X</u>	Xerox Managed Print Services	SW1034X	6/16/2017	6/16/2019
<u>SW1035</u>	Technology Based Recording Equipment and Services	SW1035	12/20/2020	12/20/2016
<u>SW1037</u>	Medical Billing Services	SW1037	8/20/2016	8/20/2019
<u>SW104</u>	Disposable Gloves	SW104	3/31/2020	3/31/2020
<u>SW1041</u>	Software Value Added Reseller - SHI	SW1041	10/1/2016	10/1/2016
<u>SW1042C</u>	Risk Assessment, IT Governance, Risk Management and Compliance Services - Coalfire	SW1042C	9/14/2016	9/14/2016
<u>SW1042D</u>	Risk Assessment Services - Denim Group	SW1042D	9/6/2016	9/6/2016
<u>SW1042M</u>	Risk Assessment Services - Myers and Stauffer	SW1042M	9/14/2016	9/14/2016
<u>SW1042N</u>	Risk Assessment Services - Novacoast	SW1042N	3/7/2017	3/8/2017
<u>SW1044C</u>	Identity Management Software and Services	SW1044C	2/12/2017	2/12/2020
<u>SW1045</u>	Customer Relationship Management (CRM) System	SW1045	12/29/2016	12/28/2021
<u>SW1046A</u>	Westlaw Online Legal	SW1046A	9/28/2016	6/30/2020
<u>SW1047</u>	Skillsoft Professional Development Software	SW1047	1/31/2017	1/31/2017
<u>SW1048</u>	Surveillance Equipment and Services	SW1048	9/10/2016	9/10/2017
<u>SW1048C</u>	Convergent Surveillance Equipment & Services	SW1048C	10/4/2016	10/4/2017
<u>SW105</u>	Child Safety Seats	SW105	4/30/2017	4/30/2017



Statewide Contracts

- ▶ SW1020- Computer equipment, PC's, Laptops, Tablets, Chromebooks
 - Dell
 - Apple
 - HP
 - IBM
- ▶ SW1010 Microsoft, Adobe & SAP /Crystal Reports Software and Services-SHI
- ▶ SW1034X Xerox Managed Print Service
- ▶ SW1021 Audio Visual Equipment
- ▶ SW1048 Surveillance Equipment & Services



Contracts Coming Soon!

- Procurement optimization through statewide contracts.
 - Managed Internal Broadband Services (SW1058)
 - SW 1014- Category 1 E-Rate
 - SW 1058- Category 2 E-Rate
 - Education Super Highway (ESH) consultation services
 - Funds for Learning E-Rate support
 - E-rate training services



SW 1014

- ▶ Statewide contract for Telecom services and products.
 - Solicitation closed 5/23/17
- ▶ State filed a Form 470 to become eligible for E-Rate and OSUF qualifying entities.
 - K-12 Public Schools, Libraries, Healthcare
 - Separate response section for E-Rate/OSUF eligible services and RFP to satisfy E-Rate and OSUF requirements.
 - “Category 1” Telecommunications/Internet Services
 - “Category 2” Services and Hardware also covered.



SW 1058

- ▶ Statewide contract for Managed Internal Broadband services and products.
 - Closed 3/28, contract responses in legal review.
- ▶ State filed a Form 470 making this contract E-Rate and OUSF eligible for E-Rate and OUSF qualifying entities.
 - K-12 Public Schools, Libraries, Healthcare
 - Separate response section for E-Rate/OUSF eligible services and RFP to satisfy E-Rate and OUSF requirements.
 - “Category 2” Internal Connections/Managed Broadband/Basic Maintenance
 - Firewalls services, cabling, WAPS, routers, switches, etc.



Outreach

- **Meetings**

- Collaboration with Central Purchasing to provide IT and Non-IT contracts
- K-12, Cities, Counties, and Tribes
- Association Conferences and Board Meetings
- Regional Superintendents
- IT Directors- E-Rate Classes and Conferences



References

- ▶ Open Range website
www.openrange.ok.gov
- ▶ David Rose Account Executive
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- ▶ Shauna Cole Program Manager
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- ▶ Glenda Caudle Strategic Alliance Manager
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Outreach

► Roundtables

- Tulsa Area IT Directors- April 19th
- Tulsa Area Follow Up- May 5th
- Dell STEM Day- May 11th
- ED Camp- June 1st
- Associations- June 13th
- Enid Area IT Directors- June 14th
- Clinton Area IT Directors- June 20th

• Other Outreach

- Education/ Tech Centers- 48
- Cities-10
- County Governments-9
- Roundtables-5
- Non-Profits-2
- Conferences/ Dell STEM day/ ED Camp Tulsa
- Conference Calls- 6
- Association Visits- 7
- E-Rate Classes- 4



Questions?

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Questions?

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